



# PRICING & SERVICES GUIDE

KATE SKINNER VA, LLC

# Welcome

Hi, I'm Kate!



I'm a dedicated photographer based in the vibrant heart of the Kansas City metro. With a passion for storytelling through images, I specialize in offering a full-service photography experience, ensuring every moment is beautifully preserved.

My approach to photography revolves around a natural editing style, focusing on authentic moments and genuine emotions. I believe in capturing the essence of your story in a way that feels effortless and timeless.

From the initial consultation to the final delivery, I am committed to providing a seamless and personalized experience. Whether it's a milestone celebration, a family portrait, your small business, or a special event, I strive to make each session unique and tailored to your vision.

Let's embark on a journey together to create memories that last a lifetime. Contact me to discuss how we can bring your vision to life through the lens!

Wishing you joyful moments,

*Kate*

# The Process

## **BOOK A SESSION**

Kickstart your journey with a free consultation. Here, we'll discuss your goals and outline the road ahead.

## **SIGN THE CONTRACT:**

A straightforward and transparent contract signing to officially mark the beginning of our partnership.

## **PAYMENT AND INVESTMENT:**

A hassle-free payment process where you choose your services and make the necessary investment to secure your spot.

## **COMMUNICATION**

Reach out to me for coaching on wardrobe, locations, poses, and anything else to help ensure your session runs smoothly.

## **SESSIONS**

Show up on time and ready to capture moments you will never want to forget, and I will take care of the rest.

## **FINAL IMAGES**

Images will be edited as artistically necessary and to ensure a final product you will cherish. All images include appropriate use and printing rights to satisfy any need you have.

# Services



## **PORTRAITS**

Each portrait session is crafted with a personalized touch, ensuring your unique personality shines through.

STARTING FROM **\$200**

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## **TEAM PHOTOGRAPHY**

Capture not only the team spirit but also the unique personalities of each member, adding depth to your collective story.

STARTING FROM **\$10 per image**

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## **EVENTS AND WEDDINGS**

Freeze moments in time, capturing the beauty of all the candid moments that make your special event one you will never forget.

STARTING FROM **\$250**

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## **COMMERCIAL AND HEADSHOTS**

Create visual narratives that enhance your brand identity and strategically emphasize its values and uniqueness.

STARTING FROM **\$75**

# Portrait

## PRICE LIST

<b>INDIVIDUAL</b>	<ul style="list-style-type: none"><li>• 1 hour session</li><li>• In studio or outdoors</li><li>• 15+ expertly edited images</li><li>• Online gallery</li><li>• Personal and printing rights</li></ul>	<b>\$200</b>
<b>GROUPS</b>	<ul style="list-style-type: none"><li>• 1 hour session</li><li>• In studio or outdoors</li><li>• 10+ expertly edited images</li><li>• Online gallery</li><li>• Personal and printing rights</li></ul>	<b>\$200</b>
<b>MINIS</b>	<ul style="list-style-type: none"><li>• 20 minute session</li><li>• In studio or outdoors</li><li>• 5+ expertly edited images</li><li>• Online gallery</li><li>• Personal and printing rights</li></ul>	<b>\$75</b>
<b>ADD-ONS</b>	<ul style="list-style-type: none"><li>• Hair &amp; Makeup</li><li>• Rush Editing</li><li>• Additional Session Time</li><li>• Wardrobe</li><li>• Personalized props</li></ul>	<b>Price Varies</b>

# Boudoir

\$250



A tasteful and intimate experience tailored to capture your allure. The entry level package includes a skilled photographer, a casual private studio, wardrobe advice, and a password-protected gallery where your images never leave the hands of our all female staff until you decide when and where to share them. It's the perfect choice for those seeking a simple yet enchanting introduction to the beautiful world of boudoir photography.



## Add-Ons:

**THE BOUDOIR EXPERIENCE**      \$275  
*hair, makeup, and wardrobe provided*

**ADDITIONAL HOURS**      \$150

**ACCESS TO CLIENT CLOSET**      \$10



# LANDSCAPE *photography*

Through careful composition and skilled use of light, let me convey the beauty, mood, and essence of your most cherished landscapes. Celebrates the vast and ever-changing tapestry of the world by investing in visually captivating images that evoke emotions and appreciation.

**Commissions Vary**

*travel, framing, and delivery available*

# Team Portraits

**MADE EFFORTLESS**



## *HOW IT WORKS*

When you book your team photos through Kate Skinner Photography, I will come to you and set up in your environment to capture group photos as well as individual photos for each participant. The session fee of \$200 per hour will be waived if a minimum purchase order is met. Organizer will receive one complimentary group photo. All additional prints can be ordered through the seamless process of collecting payment from team members directly.

# Event Photography

## PRICE LIST

**\$250**

Per hour of coverage. Includes a consultation to make sure your event is handled precisely how you envision it from first contact through delivery of your expertly edited image gallery.

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**\$200**

Take advantage of this discounted rate for each additional hour you book in advance!

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### Details

Travel is available for a fee. All permits and entry will be the responsibility of the client.

**SAVE WITH OUR WEDDING PACKAGES...**

# Quartz PACKAGE

Introducing a budget-friendly wedding photography package, tailored for couples mindful of expenses. Capture your formal wedding party poses with a skilled photographer before, after, or between your ceremony and reception. This package ensures quality memories without breaking the bank.



Up to one hour of on-site photography services.



Posed, formal shots of wedding party.



Include posed photos with the bride and groom and each set of parents and/or grandparents.



Gallery with full printing and personal-use rights.

**Investment: \$250**

# Opal PACKAGE

A simple yet meaningful way to capture your special day. This package includes two skilled photographers on hand to capture essential moments during the heart of your ceremony or when YOU decide matters most. Ideal for those seeking a budget-friendly option without compromising the essence of their wedding memories.



Up to three hours of on-site photography coverage.



Capture a short ceremony, posed photos, and kick starting the celebration of a lifetime.



Detailed consultation to ensure we capture what matters most to you.



Gallery with full printing and personal-use rights.

**Investment: \$600**

**SAVES \$50**

# Emerald

## PACKAGE

Discover a mid-budget wedding package, striking the perfect balance between coverage and affordability. This package offers two experienced photographers, extended coverage, and a mix of candid and posed shots, Elevate your wedding memories without exceeding your budget constraints.



Up to five hours of on-site photography services.



Allows the ceremony and reception to be captured without compromising formal shots.



Includes a 1 hour engagement session and detailed consultation.



Gallery with full printing and personal-use rights.

**Investment: \$1,000**

**SAVES \$250**

# Ruby

## PACKAGE

Cherish your special day with extended coverage by two photographers, designed to capture the bride and groom preparing, for the entirety of your ceremony, reception, and plenty of posed formal shots. Make sure you don't miss a moment by investing in a visual time capsule of an event you've waited your whole life for.



Up to eight hours of on-site photography services.



Capture the moments that lead up to "I Do," the first kiss, and all the joy that follows.



Includes a 1 hour engagement session and detailed consultation.



Gallery with full printing and personal-use rights.

**Investment: \$1,500**

**SAVES \$350**

# Diamond

## PACKAGE

Indulge in the epitome of wedding photography with this all-inclusive package. Enjoy full-day coverage by two dedicated photographers, capturing every moment from arrival to send-off. Don't limit the celebrating to just one day with the multiple included pre-ceremony sessions and event coverage.



Up to ten hours of on-site day of photography services.



Up to 3 hours of pre-wedding day coverage. Ideal for bridal showers, engagement parties, etc.



Includes engagement, bonus, and discounted future sessions, as well as detailed consultation.



Gallery with full printing and personal-use rights.

**Investment: \$2,400**

**SAVES \$800+**

# Elopement PACKAGE

This specialized service caters to couples seeking a private and romantic experience. Enjoy a skilled photographer, capturing the essence of your intimate celebration. The package includes coverage of the ceremony when allowed, candid moments, and a selection of beautifully edited formal poses.



Up to two hours of on-site day of photography services for ceremonies up to 20 guests.



Complimentary 5 day rush service.



Includes a detailed consultation, location scouting, and permit advice.



Gallery with full printing and personal-use right.

**Investment: \$400**

**SAVES \$150**



ask about custom

# photo booths

*\*starting at \$150*

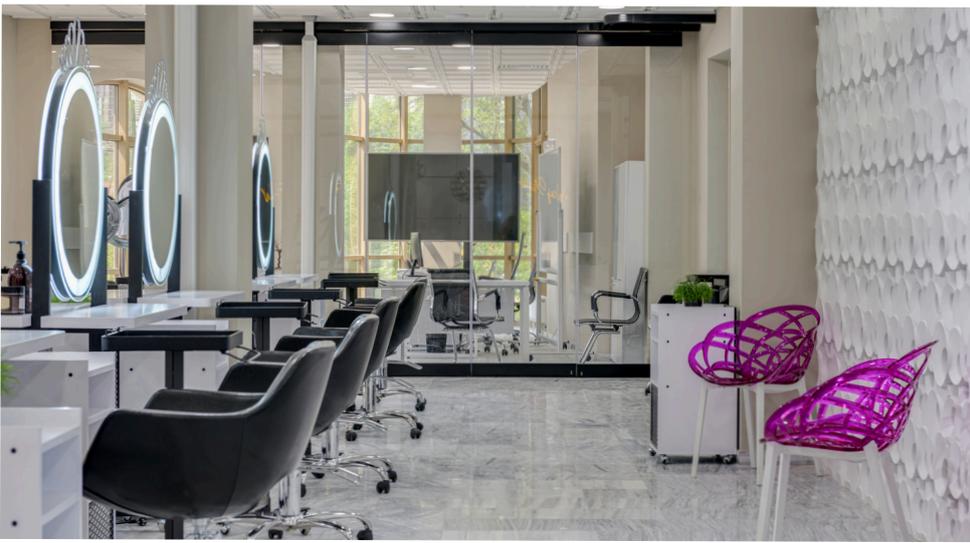




Ask me about  
commercial  
licensing for  
any photos

# Commercial PHOTOGRAPHY

Collaborating to build and honor your brand identity in a professional and confidential service created with local small businesses in mind.



# Product

## PACKAGE

Elevate your brand by allowing me to capture your products in a visually appealing and marketable way. Benefit from high-quality images that ensure your products stand out. Boost your online presence with tailored product photography solutions.



Concept advice geared towards your sales model.



Priced with small businesses like yours in mind.



5+ staged and professionally edited images licensed for commercial use.



Ideal for bakeries, handcrafters, resellers, jewelers, auctions, artists, and more

**Investment: \$100**

# Essential

## PACKAGE

Ideal for businesses seeking a cost-effective solution without compromising on quality, this package ensures your brand gets a visually compelling edge. You bring the creative vision and I'll bring the know-how to bring it to life. You'll receive expertly edited images, showcasing your brand's best.



1 hour session. priced with your small business in mind.



15+ high-resolution digital images for your online or small-print campaign.



Includes travel to you within Kansas City Metro.



Ideal for salons, chefs, trainers, headshots, and more

**Investment: \$300**

# Standard

## PACKAGE

Unveil the potential of your brand with my comprehensive commercial service. I offer custom concept creation in addition to a diverse collection of high-resolution images, providing a visual narrative that resonates with your target audience. Elevate your brand presence today.



Custom concept creation catered to your brand image.



15+ high-resolution digital images for your online or small-print campaign



Includes travel to you within Kansas City Metro.



Ideal for musicians, designers, restaurants, and more

**Investment: \$500**

# Professional PACKAGE

Experience the pinnacle of visual storytelling with our full-service commercial package. Complete with custom concept creation that aligns seamlessly with your brand identity. Tell a compelling visual story with this comprehensive tailored representation of the brand you've meticulously built.



Custom concept creation to your brand image with unlimited revisions prior to session.



25+ high-resolution digital images for your online or small-print campaign



Includes travel to you within Kansas City Metro.



Wardrobe sourcing, \$50 allowance towards wardrobe or props, single full model services.

**Investment: \$800**

# CONCERT PHOTOGRAPHY

festivals - concerts - venues - artists -  
marketing - management teams - promoters -  
commercial use release - labels - publications  
- blogs - merch vendors - branding - cover art

STARTING FROM \$300

\* *must provide entrance and permissions*



# Add-On Services

<b>RUSH EDITING</b>	Final images within 5 days for galleries up to 99 images.	starting from <b>\$50</b>
<b>RUSH EDITING</b>	Final images within 24 hours for galleries up to 99 images.	starting from <b>\$150</b>
<b>SUPER HIGH RESOLUTION IMAGES</b>	For prints above 10x13, including large scale marketing, I offer super-high-res images.	starting from <b>\$20</b>
<b>COMMERCIAL USE RIGHTS</b>	License any images for commercial use at an additional fee per photo.	<b>Varies</b>

QUESTIONS? SEND A MESSAGE TO [KATESKINNERVA@GMAIL.COM](mailto:KATESKINNERVA@GMAIL.COM)

# Client Reviews



"It felt extremely comfortable and was an overall supportive environment. I enjoyed having directions to go off of and also hearing encouraging words in the process."

**Chloe**



"Thank you for making this day special!! You killed it, like always!"

**Autumn**



"You have great talent! You seriously have an eye for this!!"

**Lisa**



"They look great! You did a wonderful job! We had a blast and she loves the photos."

**Elizabeth**

# Frequently Asked QUESTIONS

**Q** Do I need to pay a deposit?

**A** When a client doesn't show up for a shoot it costs the photographer time, effort, and often the upfront costs of hosting the session. This is why it is customary to pay a deposit. Mine is equal to 25% of your projected cost.

**Q** Why are professional photographers so expensive?

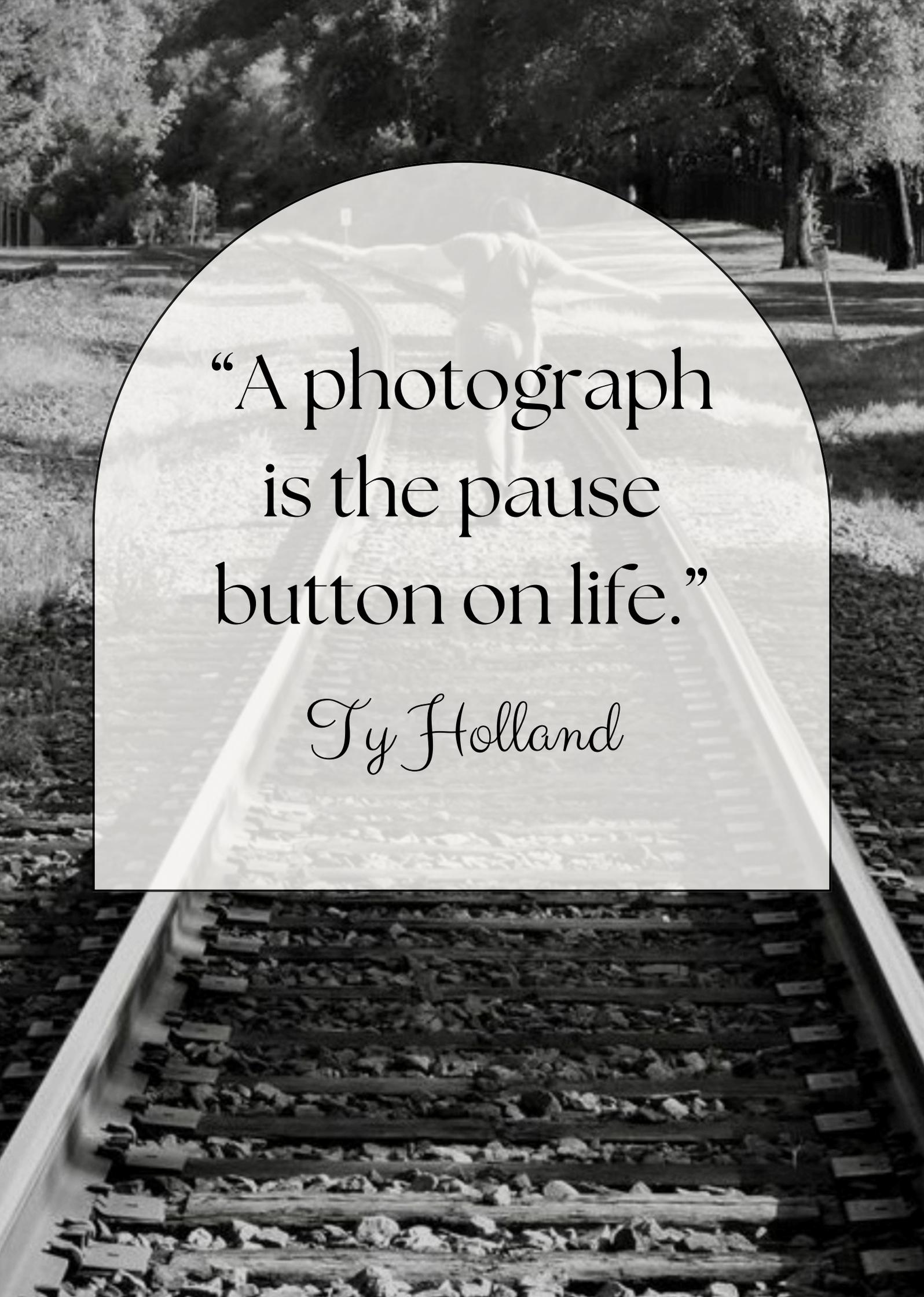
**A** A lot of work goes in behind the scenes that must be accounted for in pricing. For every hour spent shooting photos, there are 3-5 hours of work in marketing, editing, processing, and sourcing props.

**Q** When is my payment due?

**A** Your deposit is due within 72 hours of scheduling. If payment is not received in time, your slot will go back up for grabs. The remaining balance is due at the start of your session.

**Q** Do you ever offer discounted rates?

**A** Follow me on social media. That is where most offers and promotions are shared. I also offer customer loyalty savings, referral incentives, non-profit organization discounts, and mini sessions.

A black and white photograph of a person standing on a railway track with arms outstretched, framed by a semi-circular overlay. The person is in the center of the frame, looking towards the camera. The railway tracks lead into the distance, flanked by trees and grass. The overall mood is contemplative and serene.

“A photograph  
is the pause  
button on life.”

*Ty Holland*